# Guiding solution 

To

## Managerial Accounting

Final Exam/ Elective Course
June 2014
(3-hour closed book exam)

## Exercise 1

Missing data is marked with red.

|  | Case |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: |
| In DKK | 1 | 2 |  |  |  | 3 |  | 4 |
| Direct materials | 9,000 | 6,000 | 7,000 | 4,000 |  |  |  |  |
| Direct labour | 6,000 | 4,000 | 7,000 | 6,000 |  |  |  |  |
| Manufacturing overhead | 5,000 | 5,000 | 7,000 | 10,000 |  |  |  |  |
| Total manufacturing costs | 20,000 | 15,000 | 21,000 | 20,000 |  |  |  |  |
| Beginning work in progress stock | 3,000 | 2,000 | 3,000 | 1500 |  |  |  |  |
| Ending work in progress stock | 4,000 | 3,000 | 4,000 | 4,000 |  |  |  |  |
| Cost of goods manufactured | 19,000 | 14,000 | 20,000 | 17,500 |  |  |  |  |
| Sales | 35,000 | 25,000 | 39,000 | 38,000 |  |  |  |  |
| Beginning finished goods stock | 2,000 | 2,500 | 2,500 | 3,000 |  |  |  |  |
| Cost of goods manufactured | 19,000 | 14,000 | 20,000 | 17,500 |  |  |  |  |
| Goods available for sale | 21,000 | 16,500 | 22,500 | 20,500 |  |  |  |  |
| Ending finished goods stock | 1,000 | 3,500 | 4,000 | 3,500 |  |  |  |  |
| Cost of goods sold | 20,000 | 13,000 | 18,500 | 17,000 |  |  |  |  |
| Gross margin | 15,000 | 12,000 | 20,500 | 21,000 |  |  |  |  |
| Operating expenses | 9,000 | 3,500 | 12,500 | 14,000 |  |  |  |  |
| Profit | 6,000 | 8,500 | 8,000 | 7,000 |  |  |  |  |

## Exercise 2

1 (a) Marginal (variable) costing system is a costing system in which all variable (but no fixed) manufacturing costs are included when determining the cost of production.
(b) Full (absorption) costing - a method of costing in which all variable and all fixed manufacturing costs are included when determining the cost of production.

|  | Year ended 31 Dec. 2012 | Year ended 31 Dec. 2013 |
| :--- | :---: | :---: |
|  | Marginal | Marginal |
| Sales | 525,000 | 555,000 |
| Beginning stock | - | 34,000 |
| Variable Manufacturing costs | 184,000 | 120,000 |
| Ending stock | $(34,000)$ | $(6,000)$ |
| Variable cost of goods sold | 150,000 | 148,000 |
| Variable marketing and admin. | $(32,400)$ | 35,900 |
| Contribution margin | 342,600 | 371,100 |
| Fixed manufacturing costs | $(66,976)$ | $(46,440)$ |
| Fixed Marketing and admin. | $(38,152)$ | $(43,544)$ |
| Operating profit | 237,472 | 281,116 |
|  |  |  |
|  | Year ended 31 Dec. 2012 | Year ended 31 Dec. 2013 |
|  | Absorption | Absorption |
| Sales | 525,000 | 555,000 |
| Opening stock | - | 46,376 |
| Manufacturing costs | 250,976 | 166,440 |
| Closing stock | $(46,376)$ | $(8,322)$ |
| Cost of goods sold | 204,600 | 204,494 |
| Gross profit | 320,400 | 350,506 |
| Marketing and admin costs | $(70,552)$ | $(79,444)$ |
| Operating profit | 249,848 | 271,062 |


| 3 |  |
| :--- | ---: |
| 2012: |  |
| Operating profit (marginal) | 237,472 |
| Fixed manufacturing costs in opening stock | - |
| Fixed manufacturing costs in closing stock | 12,376 |
| Change | 12,376 |
| Operating profit (absorption) | 249,848 |
|  |  |
| 2013: |  |
| Operating profit (marginal) | 281,116 |
| Fixed manufacturing costs in opening stock | 12,376 |
| Fixed manufacturing costs in closing stock | 2,322 |
| Change | $(10,054)$ |
| Operating profit (absorption) | 271,062 |

## 4

Under a full costing system, both opening and closing stock include an element of fixed manufacturing costs. The difference between the operating profit under a marginal costing system and that under a full costing system simply reflects the change in this element over the period. Profits according to the two methods will be identical if this change is zero, which will occur if production = sales and there is no change in the fixed overhead absorption rate.

## Exercise 3

## 1

| Sales | Total Company |  | Accounting book |  |  | Economics book |  | Marketing book |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6,000,000 |  | \% 1 | 1,800,000 | 100\% | 3,000,000 | 100\% | 1.200,000 | 100 \% |
| Less variable expenses: |  |  |  |  |  |  |  |  |  |
| Printing cost | 2,040,000 | 34 |  | 540,000 | 30 | 1,260,000 | 42 | 240,000 | 20 |
| Sales commissions | 600,000 | 10 |  | 180,000 | 10 | 300,000 | 10 | 120,000 | 10 |
| Total | 2,640,000 | 44 |  | 720,000 | 40 | 1,560,000 | 52 | 360,000 | 30 |
| Contribution margin | 3,360,000 | 56 |  | 1,080,000 | 60 | 1.440,000 | 48 | 840,000 | 70 |
| Less traceable fixed expenses: |  |  |  |  |  |  |  |  |  |
| Advertising | 720,000 | 12 |  | 270,000 | 15 | 390,000 | 13 | 60,000 | 5 |
| Salaries | 660,000 | 11 |  | 360,000 | 20 | 180,000 | 6 | 120,000 | 10 |
| Equipment depreciation | 180,000 | 3 |  | 54,000 | 3 | 90,000 | 3 | 36,000 | 3 |
| Warehouse rent | 240,000 | 4 |  | 36,000 | 2 | 120,000 | 4 | 84,000 | 7 |
| Total | 1,800,000 | 30 |  | 720,000 | 40 | 780,000 | 26 | 300,000 | 25 |
| Product line segment margin | 1,560,000 | 26 | \% | 360,000 | 20 \% | 660,000 | 22 \% | 540,000 | 45 \% |
| Less common fixed expenses not traceable to products: |  |  |  |  |  |  |  |  |  |
| General sales | 360,000 | 6 |  |  |  |  |  |  |  |
| General administration | 840,000 | 14 |  |  |  |  |  |  |  |
| Depreciation-office facilities | 60,000 | 1 |  |  |  |  |  |  |  |
| Total | 1,260,000 | 21 |  |  |  |  |  |  |  |
| Operating profit | 300,000 | 5 | \% |  |  |  |  |  |  |

2
a

No, the accounting book should not be eliminated. It covers all of its own costs and is generating a 360,000 segment margin that helps to cover common costs to generate profits.

## b

Here the general economic reasoning should be used.

## 3

Some of the additional points that could be brought to the attention of management are as follows:

- The salaries are very high for the accounting book line, as compared to the other two lines. This should be investigated to find the reason for the wide difference in cost.
- The company pays a commission of 10 percent on the selling price of any book. Consideration should be given to revising the commission structure to base it on contribution margin, rather than on sales.
- Management should consider JIT deliveries to reduce warehouse costs.
- Other additional arguments that are related to the profit or loss statement


## Exercise 4

This exercise gives the student freedom to argue within the concept of BSC.

